

HOTSTART



Capabilities Statement

Office Address

5723 E Alki Ave
Spokane, WA 99212

Point of Contact: Greg Walters

Title: Sales Manager

Email: gwalters@hotstart.com

Office phone: 509-536-8673

Cell phone: 509-954-6289

Website

www.hotstart.com

Washington State UBI

603241430

Commodity Codes or NIGP Codes

333414 – Heating Equipment (except
Warm Air Furnaces) Manufacturing

333415 – Heat pumps manufacturing

Small Business Certifications

Master Contract – (if applicable)

Associations

EGSA – Electrical Generating Systems
Association

Professional Organizations

Industry Certifications and Awards

Credit Cards Accepted

Visa
Mastercard

Summary

Hotstart is the world leader in the design and manufacture of engine heating solutions for industrial engines. Hotstart heaters maintain optimal operating temperature of coolant, oil and other critical fluids for diesel or natural gas engines in generators, off-highway equipment, and bus/truck fleets. Hotstart Battery Heaters prolong battery life and improve cranking power in the coldest conditions. Multiple battery sizes can be accommodated with either a Battery Pad or the UL Recognized Battery Wrap. Battery Heating Pads are placed under batteries and radiate heat within the battery box. Battery Wraps are wrapped around the battery itself and can be combined with a pad for a complete heating solution.

Core Competencies

Design and Engineering of industrial equipment
Manufacturing and assembly of discreet heater systems
Verification of product performance to established quality standards
Integration of heaters into main products for optimized operation

Differentiators

Over 80 years of design, manufacture, sales, and support of engine heating solutions. Technical expertise and industry knowledge ensuring the right Hotstart products are specified and installed properly for optimum performance and long life. Committed to the customers and industries we serve.

Vertically integrated manufacturer based in Spokane, WA.
In-house engineering resources for design of standard and custom solutions.
ISO 9001:2015 certified

Experience

27 years experience with Hotstart working with standby and emergency generator customers including original equipment manufacturers, equipment distributors, services companies, and end users.

Past Performance

\$79M in annual sales in 2023

Office Address

5723 E Alki Ave
Spokane, WA 99212

Point of Contact: Greg Walters

Title: Sales Manager

Email: gwalters@hotstart.com

Office phone: 509-536-8673

Cell phone: 509-954-6289

Website

www.hotstart.com

Washington State UBI

603241430

Commodity Codes or NIGP Codes

333414 – Heating Equipment (except
Warm Air Furnaces) Manufacturing

333415 – Heat pumps manufacturing

Small Business Certifications
Master Contract – (if applicable)
Associations

EGSA – Electrical Generating Systems
Association

Professional Organizations
Industry Certifications and Awards
Credit Cards Accepted

Visa

Mastercard



Hotstart UL Recognized Battery Thermal Wraps prolong battery life and improve cranking power in the coldest conditions. The UL Recognized wrap maintains battery temperature at 80 °F (27 °C) for maximum cold cranking amps for a wide range of battery groups.

Designed for worry-free operation, the built-in thermostat prevents damage or spills caused by overheating. The wrap's durable, fire-retardant vinyl resists oil and acids. For easy adjustment or removal, the wrap includes a convenient strap and buckle. Constructed with multiple battery sizing in mind, the wrap is available in multiple lengths tailored to ensure a perfect fit – eliminating excessive overlap or exposed, unheated sections.

All wraps come with a 9" (229 mm) pigtail with a 3-pin connector for adapting to a NEMA or Schuko plug. To complete your wrap, please order the necessary power cord with plug for your application.



Keeping your battery heated helps to retain cranking power during cold weather. Hotstart Battery Heating Pads are placed under batteries and radiate heat within the battery box. When using Hotstart Battery Heating Pads in an insulated battery box, a thermostat is recommended to monitor temperatures to prevent overheating the battery. Battery heater pads are not recommended for nickel cadmium batteries.