

HOTSTART



Capabilities Statement

Office Address

5723 E Alki Ave
Spokane, WA 99212

Point of Contact: Greg Walters

Title: Sales Manager

Email: gwalters@hotstart.com

Office phone: 509-536-8673

Cell phone: 509-954-6289

Website

www.hotstart.com

Washington State UBI

603241430

Commodity Codes or NIGP Codes

333414 – Heating Equipment (except
Warm Air Furnaces) Manufacturing

333415 – Heat pumps manufacturing

Small Business Certifications

Master Contract – (if applicable)

Associations

EGSA – Electrical Generating Systems
Association

Professional Organizations

Industry Certifications and Awards

Credit Cards Accepted

Visa
Mastercard

Summary

Hotstart is the world leader in the design and manufacture of engine heating solutions for industrial engines. Hotstart heaters maintain optimal operating temperature of coolant, oil and other critical fluids for diesel or natural gas engines in generators, off-highway equipment, and bus/truck fleets. Maintaining optimized fluid temperatures of engines allows for quick, reliable starting when needed.

Core Competencies

Design and Engineering of industrial equipment
Manufacturing and assembly of discreet heater systems
Verification of product performance to established quality standards
Integration of heaters into main products for optimized operation

Differentiators

Over 80 years of design, manufacture, sales and support of engine heating solutions. Technical expertise and industry knowledge ensuring the right Hotstart products are specified and installed properly for optimum performance and long life. Committed to the customers and industries we serve.

Vertically integrated manufacturer based in Spokane, WA.
In-house engineering resources for design of standard and custom solutions.

ISO 9001:2015 certified

Experience

27 years experience with Hotstart working with standby and emergency generator customers including original equipment manufacturers, equipment distributors, services companies, and end users.

Past Performance

\$79M in annual sales in 2023

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	<p>Hotstart's CSM Pump Driven Engine Heater is an energy efficient system for engines up to 100 L displacement or generators up to 500kW. Pump-driven forced circulation provides superior heat distribution, making the CSM an upgrade to convection-based heaters, providing improved performance while reducing maintenance costs.</p>
	<p>Hotstart's CTM Pump Driven Engine Heater is an energy efficient system for engines up to 20 L displacement or generators up to 500kW. Pump-driven forced circulation provides superior heat distribution, making the CTM an upgrade to convection-based heaters, providing improved performance while reducing maintenance costs.</p>
	<p>Hotstart's CKM Pump Driven Engine Heater is an energy efficient system for engines up to 50 L displacement or generators up to 500kW. Pump-driven forced circulation provides superior heat distribution, making the CKM an upgrade to convection-based heaters, providing improved performance while reducing maintenance costs.</p>
	<p>The EVRHEAT Series 20 engine heater features integrated controls and sensors to monitor the status of the heater and coolant; if an air pocket or other fault is detected, the heater deactivates power allowing for users to safely resolve the fault and reset the heater. The user screen shows at-a-glance heater operation allowing technicians to know current status. The EVR20 is the most energy efficient heater for engines up to 20 L displacement or up to 500 kW.</p>